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-----Original Message-----
From: Ellis, Cathy
Sent: Thursday, September 17, 1998 11:23 PM
To: Sanders, Edward; Walk, Roger
Cc: Friedman, Mark
Subject: RE: WSA coverage of Australia

Thanks for the reminder Roger.
When we were in Hong Kong, Mark indicated that he needed to get more information and would then get back to us.
When I saw Mark last month, he indicated that he was about to begin the process of defining the needs and that he would get back with us.
Mark, if you believe we should budget for a person in Australia, we need to know soon for budgetary purposes.
Roger and Ted, I think we need to wait to see how Mark defines the need.

From: Walk, Roger
Sent: Wednesday, September 16, 1998 3:57 AM
To: Sanders, Edward
Cc: Ellis, Cathy
Subject: WSA coverage of Australia

Dear Ted,

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Source: https://www.industrydocuments.ucsf.edu/docs/lfgk0000

In thinking through our mission, role, goals, strategies and the OB '99 I would like to re-raise an issue, which falls predominantly into your responsibility, i.e. the scientific 'coverage' of Australia.

As you know, my colleagues in HK and I 'covered' Australia during the last 3 years from HK. There were several important issues which resulted in visits to Australia and providing various materials to support PM in this part of the world. Such issues are related to scientific consultants and the information made available through them, submissions to the NH&MRC, requests for information regarding litigation, research activities of organizations we support with funds, and recently issues related to ETS/VT. With Richard's support I had budgeted such a position for a scientists in Melbourne in the OB 9998.

When I learned about the new WSA structure in Westfields, I already raised the point, that the new structure apparently does not provide regional scientific support to Australia. During Cathy's and other's recent visit to Asia, Mark Friedman laid out the scenario of the regulatory issues which involve science as crucial elements and the need for scientific resources in this difficult market. I heard that this issue was also mentioned in conversations between you and Matt Winokur.

It may be now the right time to reconsider putting a scientific resource into place in Melbourne to address those issues with a good understanding of the Australia situation and operating in a time zone, which very difficult to deal with from Europe, the US or even HK. I am sure that after a phase of integration into the PM world of Australia (similar to my initial experience in HK) this person could make tremendous contributions to our mission as a global organization with regional 'roots'. I want to specifically mention that the issue of consistency in our scientific positions would need to be addressed in Australia, and I see a local resource as the best way to accomplish this central goal.

If you need further input for your considerations, please let me know.

Best regards,
Roger

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